



## **About Us**

At Napas Agro Processors, is an agribusiness company that is dedicated to improve Uganda's fruit industry through innovative agro-processing systems and value addition. Since our inception in 2021, we've partnered with over 200 farmers and processed thousands of tonnes of fruits into snap juice. Join us in our mission to transform agriculture and create lasting impact

### **1. Sales and Distribution Manager – Qualifications & Requirements**

Minimum Qualifications:

Bachelor's degree in Business Administration, Sales & Marketing, Logistics, Supply Chain Management, or a related field.

A Master's degree or professional certification in Sales, Marketing, or Supply Chain (e.g., CIM, CIPS) is an added advantage.

#### **Experience & Skills:**

- ✓ At least 5 years of experience in sales, distribution, or trade marketing, preferably in the FMCG or agribusiness sector.
- ✓ Proven track record of developing and executing sales strategies to drive revenue growth.
- ✓ Strong knowledge of distribution channels, market expansion, and territory management.
- ✓ Experience in managing sales teams, setting targets, and monitoring performance.
- ✓ Excellent negotiation, communication, and relationship management skills.

- ✓ Ability to analyze sales data, market trends, and competitor activity to make strategic decisions.
- ✓ Proficiency in Microsoft Office (Excel, Word, PowerPoint) and sales management software (e.g., CRM systems).

**Additional Requirements:**

- ✓ Must possess a valid driver's license and be willing to travel.
- ✓ Strong leadership, problem-solving, and decision-making abilities.
- ✓ Ability to work under pressure and meet deadlines in a fast-paced environment.
- ✓ Passion for sales, customer satisfaction, and business growth.

**How to Apply:**

Interested candidates should send their CVs to [info@napas.co.ug](mailto:info@napas.co.ug) by 25th Feb 2025